

# State of Vermont

Dept of Buildings & General Svcs  
Purchasing & Contract Admin  
1078 US Rte 2 - Middlesex  
Montpelier VT 05633-7601  
USA

## CONTRACT



**Vendor ID 0000018985**  
**Michel, R E Company**  
**340 Ave D Ste 20**  
**Williston VT 05495**  
**USA**

<b>Contract ID</b> 0000000000000000000013041		<b>Page</b> 1 of 3
<b>Contract Dates</b> 05/04/2008 to 05/03/2010		<b>Origin</b> CPS
<b>Description:</b> CPS-MINISPLIT AIR CONDITIONERS		<b>Contract Maximum</b> \$999,999.00
<b>Buyer Name</b> Sellears, Stuart	<b>Buyer Phone</b> 828-2217	<b>Contract Status</b> Approved

**Phone #: 802-862-3661**

Line #	Item ID	Item Desc	UOM	Unit Price	Max Qty	Max Amt
1	9200	AIR CONDITIONERS: FUJITSU HALCYON, MINI-SPLIT, DUCTLESS, MEET AND EXCEED ENERGY STAR PROGRAM REQUIREMENTS COMMENCING APRIL 1, 2006, TIER 1 OF VERSION 4.0 SPECIFICATIONS (SEER OF 14 OR GREATER).	EA	0.01000	0.00	0.00

24-hour programmable clock, with automatic on/off program timer so unit can be turned off during unoccupied times.  
Variable speed fan  
Adjustable louvers/settings for adjustable air distribution. Automated sweeping louvers are preferred.  
Washable filter system, with a visible indicator that prompts when it is time to clean the filter.  
Auto-restart feature (in event of power failure, the unit will restart in the same mode as prior to power outage).  
Standard safety features to include freeze-up protection and high temperature protection.  
Wireless remote control (shall include batteries):  
LCD display

WARRANTY: PARTS-2 YEARS FROM INSTALLATION; COMPRESSOR-6 YEARS.

NOTE: 9000 AND 12000 BTU ARE COOL-ONLY. LARGER MODELS IN FUJITSU LINE ARE HEAT PUMP MODELS FOR STRAIGHT COOLING AND HEAT PUMP SERVICE.

COOLANT IS R410A (PURON).

INSTALLATION IS NOT A PART OF THIS CONTRACT. INSTALLATION INSTRUCTIONS ARE INCLUDED WITH THE A/C, AND ON-SITE ASSISTANCE MAY BE REQUESTED OF CONTRACTOR.

ORDER BY BTU AND # ZONES (EVAPORATORS).

FUJITSU MODEL # 9CQ: 9000 BTU, SEER 14.3, \$745.86; 2 ZONE UNIT \$1,846.88 (9K X 2); 3 ZONE UNIT \$3,175.31 (9K X 3)

FUJITSU MODEL# 12CQ: 12000 BTU, SEER 13.5, \$803.36; 2 ZONE UNIT \$1,962.88 (12K X 2); 3 ZONE UNIT \$3175.31 (9K X 3)

FUJITSU MODEL# 18CL: 18000 BTU, SEER 19, \$1214.44, 2-ZONE UNIT \$1758.95 3 ZONE UNIT N/A

FUJITSU MODEL# 24CL: 24000 BTU, SEER 18, \$1343.68, 2-ZONE UNIT \$1962.88, 3-ZONE UNIT N/A

FUJITSU MODEL# 36 CLX: 36000 BTU, SEER 15, \$1572.63, 2-ZONE UNIT \$1862.88 (12K X 2), 3-ZONE UNIT \$3175.31 (12K X 3)

### CONTRACT TERMS AND ADDITIONAL INFORMATION

THIS CONTRACT IS ISSUED IN ACCORDANCE WITH THE STATE OF VERMONT RFP FOR MINI-SPLIT AIR CONDITIONERS ISSUED APRIL 23, 2008 AND VENDOR'S RESPONSE DATED MAY 2, 2008

### ORDERING AND CONTACT INFORMATION:

PHONE (802) 862-3661  
FAX (802) 862-1323  
EMAIL mike.morse@remichel.com

NOTE: ENERGY STAR TIER 2 OF VERSION 4.0 SPECIFICATION COMMENCES ON 01/01/2009 AND SHALL BE A CONSIDERATION FOR REVIEW.

PERIOD OF PERFORMANCE IS MAY 4, 2008 THROUGH MAY 3, 2010 AS PER RFP

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ATTACHMENT: PURCHASING AND CONTRACT ADMINISTRATION TERMS AND CONDITIONS DATED 01/01/2007 ARE ATTACHED AND INCORPORATED AS PART OF THIS CONTRACT.

QUANTITY: QUANTITIES ARE ESTIMATED ONLY BASED ON PRIOR USAGE AND MAY BE INCREASED OR DECREASED TO MEET ACTUAL REQUIREMENTS.

METHOD OF ORDERING: PURCHASE ORDERS MUST BE USED TO ORDER ITEMS AVAILABLE UNDER THIS CONTRACT. IF VERBAL ORDERS ARE GIVEN A CONFIRMING PURCHASE ORDER MUST BE ISSUED.

CANCELLATION: THE STATE SPECIFICALLY RESERVES THE RIGHT TO CANCEL THE CONTRACT OR ANY PORTION THEREOF PROVIDING, IN THE OPINION OF ITS COMMISSIONER OF BUILDINGS AND GENERAL SERVICES, THE SERVICES OR MATERIALS SUPPLIED BY THE CONTRACTOR ARE NOT SATISFACTORY OR CONSISTENT WITH THE TERMS OF THE CONTRACT.

DELIVERY: SHIPMENTS SHALL BE SECURELY AND PROPERLY PACKED, ACCORDING TO ACCEPTED COMMERCIAL PRACTICE. DELIVERIES, WHICH DO NOT CONFORM TO THE SPECIFICATIONS OR ARE NOT IN GOOD CONDITION UPON RECEIPT, SHALL BE REPLACED PROMPTLY BY THE CONTRACTOR.

INVOICING: ALL INVOICES ARE TO BE RENDERED BY THE CONTRACTOR IN DUPLICATE ON THE VENDOR'S STANDARD BILLHEAD AND FORWARDED DIRECTLY TO THE INSTITUTION OR AGENCY ORDERING MATERIALS OR SERVICES.

DEFAULT: IN CASE OF DEFAULT OF THE CONTRACTOR, THE STATE MAY PROCURE THE MATERIALS OR SUPPLIES FROM OTHER SOURCES AND HOLD THE CONTRACTOR RESPONSIBLE FOR ANY EXCESS COST OCCASIONED THEREBY, PROVIDED, THAT IF PUBLIC NECESSITY REQUIRES THE USE OF MATERIALS OR SUPPLIES NOT CONFORMING TO THE SPECIFICATIONS THEY MAY BE ACCEPTED AND PAYMENT THEREFORE SHALL BE MADE AT A PROPER REDUCTION IN PRICE.

THIS CONTRACT IS ALSO ISSUED ON BEHALF OF THE VERMONT STATE COLLEGES INC., A SEPARATE CORPORATION, HAVING UNDER ITS JURISDICTION CASTLETON STATE COLLEGE, JOHNSON STATE COLLEGE, LYNDON STATE COLLEGE, COMMUNITY COLLEGE OF VT AND THE VERMONT TECHNICAL COLLEGE. THIS ALSO APPLIES TO THE UNIVERSITY OF VERMONT.

POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES OF THE STATE MAY PARTICIPATE IN THIS CONTRACT AT THE SAME PRICES, TERMS AND CONDITIONS. ITEMS FURNISHED TO POLITICAL SUBDIVISIONS AND INDEPENDENT COLLEGES WILL BE BILLED DIRECTLY TO AND PAID FOR BY THE POLITICAL SUBDIVISIONS OR INDEPENDENT COLLEGES AND NEITHER THE STATE NOR ITS COMMISSIONER OF BUILDINGS & GENERAL SERVICES PERSONALLY OR OFFICIALLY ASSUMES ANY RESPONSIBILITY.

AGENCIES & DEPARTMENTS ARE REQUESTED TO ADVISE THE PURCHASING AGENT AT ONCE OF THE FAILURE ON THE PART OF THE CONTRACTOR TO FULFILL ANY OF THE TERMS OR CONDITIONS OF THIS CONTRACT.

PLEASE REFER TO THE ASSIGNED CONTRACT NUMBER/PURCHASE ORDER # ON ALL CORRESPONDENCE, DELIVERY DOCUMENTS AND INVOICES.

CUSTOMER SATISFACTION SURVEY: TO HELP US UNDERSTAND HOW WE CAN BETTER SERVE YOU, WE ARE INTERESTED IN RECEIVING YOUR COMMENTS REGARDING THE QUALITY OF SERVICE YOU RECEIVED IN YOUR MOST RECENT INTERACTION WITH THE DEPARTMENT OF BUILDINGS & GENERAL SERVICES (BGS). PLEASE COMPLETE THE ON-LINE CUSTOMER COMMENT FORM AT:  
[http://www.bgs.state.vt.us/forms/bgs\\_surveys/index.php?type=customer&action=customer](http://www.bgs.state.vt.us/forms/bgs_surveys/index.php?type=customer&action=customer)

IF YOU HAVE ANY QUESTIONS REGARDING THIS DOCUMENT PLEASE CONTACT:

STUART SELLEARS  
SENIOR PURCHASING AGENT  
802-828-2217  
FAX 802-828-2222  
[stuart.sellears@state.vt.us](mailto:stuart.sellears@state.vt.us)

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WE THE UNDERSIGNED PARTIES AGREE TO BE BOUND BY THIS CONTRACT

By the STATE of VERMONT

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_

By the CONTRACTOR

Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Name : \_\_\_\_\_

Title: \_\_\_\_\_

Email: \_\_\_\_\_